

# **WORK SAMPLE WEBINAR**

**October 11, 2022  
12 p.m.**



# LAND ACKNOWLEDGEMENT

The San Francisco Arts Commission acknowledges that we are on the unceded ancestral homeland of the Ramaytush Ohlone. We affirm the sovereign rights of their community as First Peoples and are committed to supporting the traditional and contemporary evolution of the American Indian community and uplifting contemporary indigenous voices and culture.

# OUR PRESENTERS



## SFAC Community Investments Staff

- Program Officer Jennifer Chu
- Program Officer Jonell Molina
- Program Officer Anne Trickey
- Program Associate Jowy-Jhan Curameng

2020 Cultural Centers Bayview  
Opera House Capoeira, July 2019

# AGENDA



- SFAC Overview (10)
- Work Sample Overview (15)
- Selection
- Technical tips
- Form Assembly Demo (10)
- Grant Seeker Tips (5)
- Q&A (15)

2020 SPX Dancer's Group, SharpFine  
by RJMuna



# SFAC OVERVIEW



# ABOUT SFAC

The San Francisco Arts Commission is the City agency that champions the arts as essential to daily life by investing in a vibrant arts community, enlivening the urban environment and shaping innovative cultural policy.

Our programs include:

- Community Investments
- Public Art
- Civic Art Collection
- Civic Design Review
- Art Vendor Program
- SFAC Galleries



2020 Cultural Centers SOMArts



# RACIAL EQUITY STATEMENT



2020 Cultural Centers SOMArts,  
Thinking of You

The San Francisco Arts Commission is committed to creating a city where all artists and cultural workers have the freedom, resources and platform to share their stories, art and culture and where race does not predetermine one's success in life. We also acknowledge that we occupy traditional and unceded Ohlone land. Fueled by these beliefs, we commit to addressing the systemic inequities within our agency, the City and County of San Francisco and the broader arts and culture sector. This work requires that we focus on race as we confront inequities of the past, reveal inequities of the present and develop effective strategies to move all of us towards an equitable future.

# COMMUNITY INVESTMENTS PROGRAM



The **Community Investments Program** supports San Francisco artists, arts organizations, and communities with an equity lens through grants, technical assistance and capacity building, economic development, arts education initiatives and community-based Cultural Centers.

21SPX Yerba Buena Gardens, Indigenous Peoples Day by Amal Bisharat



# CULTURAL EQUITY ENDOWMENT FUND



## SEC. 68.1. PURPOSES

The Cultural Equity Endowment Fund is established to move San Francisco arts funding toward cultural equity.

Priority funding goes to organizations that foster artistic expression deeply rooted in and reflective of historically marginalized communities. These communities include: African and African American; Latinx; Asian and Asian American; Arab; Native American; Pacific Islander; lesbian, gay, bisexual, queer; transgender and gender variant people; people with disabilities; and women.

# Cultural Equity Endowment Impact by the Numbers 2022

## Activities

## Funding

## Supports

269 Applicants

12 Distinct Panels

45 Panelists

42% applicant  
success rate

\$4,801,868  
total amount awarded

14% first-time  
org recipients

39% first-time  
indv. recipients

113 Grantees

38  
nonprofits/organizations  
awarded

75  
individual  
artists awarded

11 districts

# SFAC GRANT CYCLE





# **WORK SAMPLE OVERVIEW**



# WHAT IS A WORK SAMPLE?

- Image, page, audio/video
- Uploads or links
- Completed or in-progress work
- Demonstrates knowledge and experience
- Relevant to your project



Moments and Decisions  
Tsungwei Moo, 2020



# SFA: HOW TO CHOOSE A WORK SAMPLE?



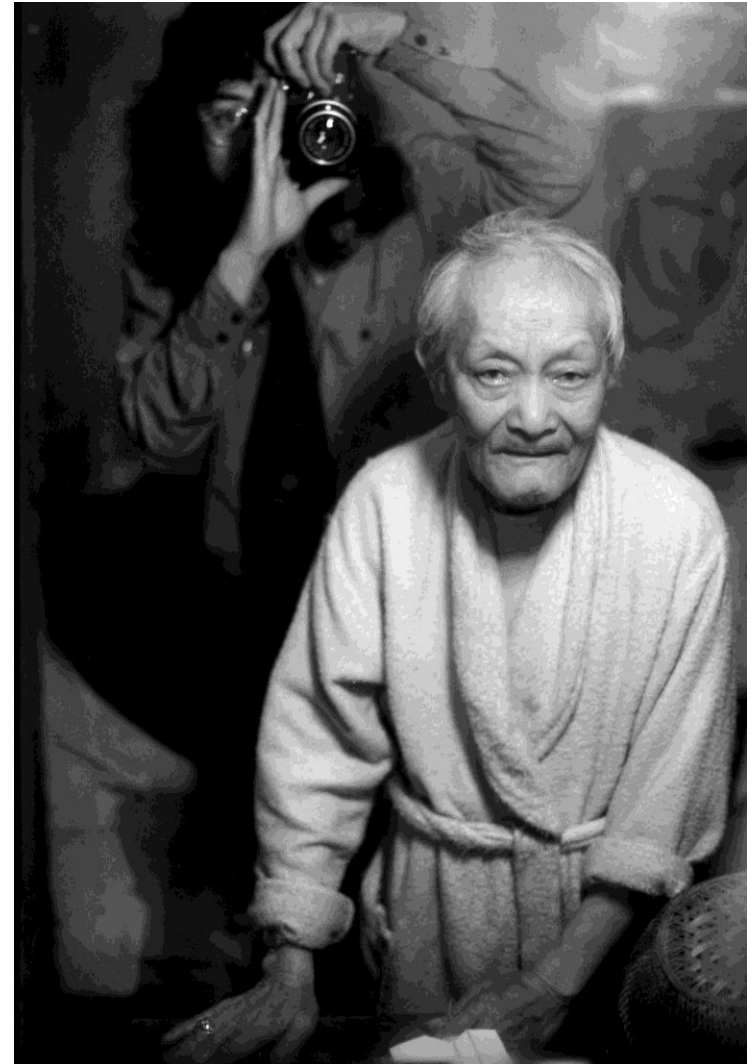
- Start with your project
- Relationship, progression, or continuation
- Consider:
  - Theme
  - Aesthetics
  - Topics
- Call out your part in collaborations

ASTIG Event Flyer  
ET IV, 2019

# CEI: HOW TO CHOOSE A WORK SAMPLE

Cultural Equity Initiatives

- Mission and Community
- Last two years



# ALG: HOW TO CHOOSE A WORK SAMPLE?



Zaccho Dance

Artistic Legacy Grant

- Artistic Leadership
- 25 years or more

# FORM ASSEMBLY INFORMATION



- 35 MB total application uploads, 25 MB for work samples
- Total uploads and links = (five) 5
- Any combination of Images, Pages, or Audio/Video

21AIE04 Community Vision - KulArts



# IMAGES

Still practices:

- craft
- design
- visual art



Sana Sana Corazón Sagrada (Heal Heal Sacred Heart)  
Monica Magtoto, 2019



# PAGES

INT. MATT'S APARTMENT - NIGHT

Matt and Cody are deep in debate. Colin covers his ears.

MATT

If gaycism doesn't really exist,  
then why is "No Blacks, No Asians"  
still a thing?

CODY

What if they, or I, just prefer--

MATT

A whole race of people?

(beat)

How is writing off a whole race of  
people not racist?

CODY

Listen, I respect your opinion. I  
just don't see it that way.  
Everyone's different.

MATT

(beat)

You ever hook up with a white guy,  
and everything about them, their  
interests, it's all... Asian?

(off Cody's silence)

And they just don't see you as a  
person... As an individual.

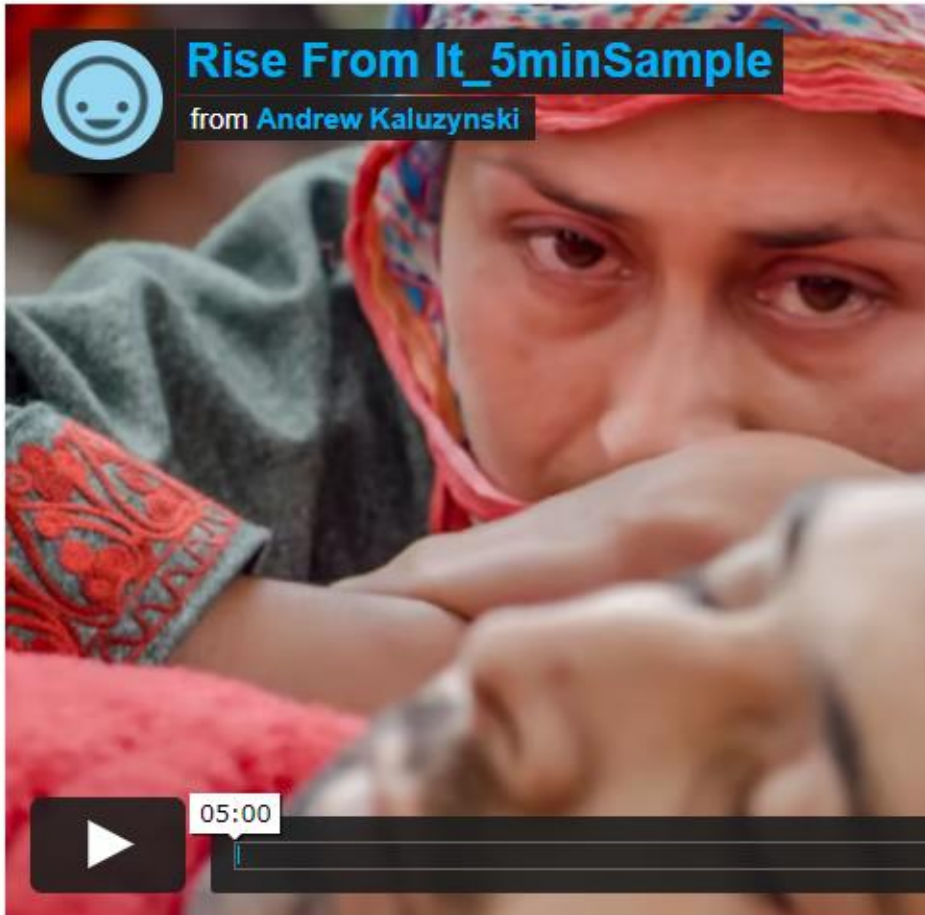
(beat)

That. That's why I don't fuck with  
white boys anymore. And *that's* why  
an All-Asian drag family.

Documents:

- comics
- plans
- scores
- scripts
- websites
- writing

# AUDIO/VIDEO



Dynamic practices:

- dance
- film
- media
- performance

Rise From It  
Tara Dorabji, 2020

# FORM INFORMATION

## Work Samples

**Title of work/Name of document: \***

Ex: ABC Dance Festival.pdf

**Artistic Genre or Practice: \***



**Date of performance/ Date work completed: \***

**A short description of the work or works: (100 word limit)**

\*

- Title of work
- Genre of work
- Date work complete/occurred
- Description - be sure to include your role

# TECHNICAL INFORMATION: FILE SIZE

Name	Date modified	Type	Size
 01. Rodney L Ewing APP_Redacted	2/5/2021 4:09 PM	Adobe Acrobat D...	113 KB
 1.OurABCsfrontview	12/28/2020 6:20 PM	JPG File	4,763 KB

## File info

File name

1.OurABCsfrontview

Date taken

August

1

2019

3

00

PM

Size

4.7 MB

Dimensions

3600 x 2327

Shot

3/10 sec. f/14 14mm

ISO

100

Device

NIKON D810

File Size Calculator:

<https://www.gbmb.org/kb-to-mb>



# TECHNICAL INFORMATION: FILE TYPE

## Images:

.bmp .gif .jpg .jpeg .png .tif .qtf

## Documents:

.doc .docx .xls .xlsx .ppt .pptx .pages .keynote .key .numbers  
.pdf .odt .odt .ods .odp

## Archive Files:

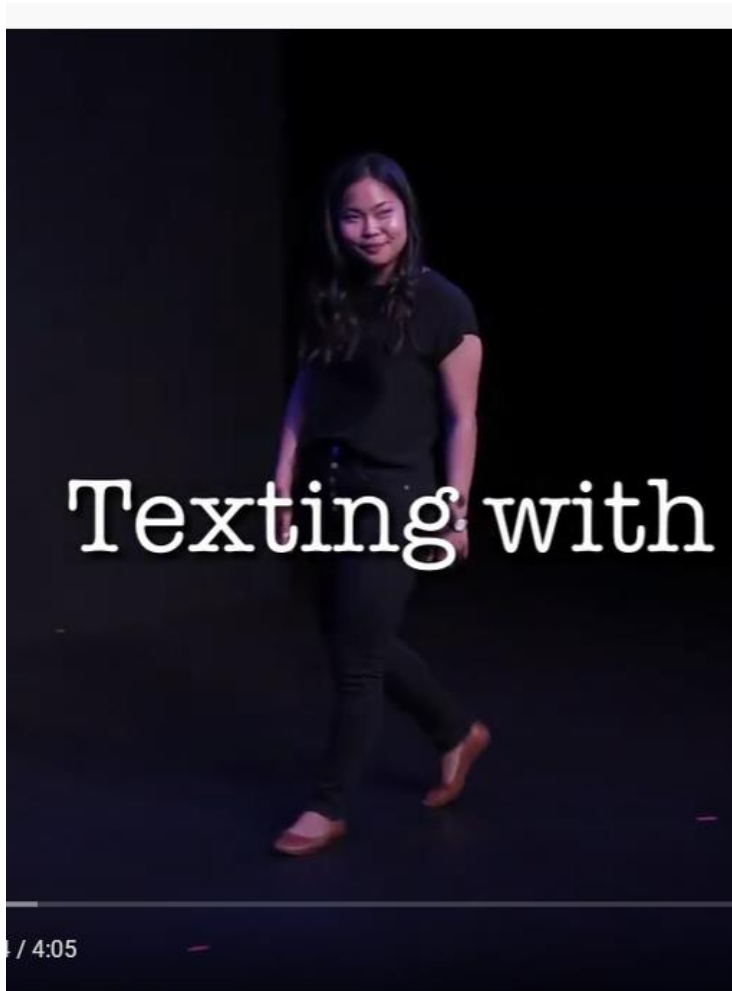
.zip .rar .tar .gz .shar .cpio .bz2 .lz .lzma .lzo .sz .xz .z .Z  
.7x .ace .afa .alx .aok .ark .b1 .cab .cfs .dar .dgc .dmb .gca .lzh  
.lha .lzx .sit .sitx .tgz .tbz2 .tlz .zoo .par .par2

## Audio/Video:

.mpg .mp3 .mp4 .vma .divx .mov .avi .wmv .wma



# ONLINE HOSTING: STATIC LINKS



- Static links
- Do not change privacy status
- Carefully consider passwords
- Direct panelists to specific content
- Include viewing cue

“Hello, Boar—You Must Be Hungry”  
Sarah Matsui, 2020

# ONLINE HOSTING: OPTIONS

## Images:

- Flickr
- Facebook
- Instagram
- Google Photos
- Twitter
- Photobucket
- Imgur

## Audio/Video

- YouTube
- Vimeo
- Instagram
- Facebook
- SoundCloud
- BandCamp
- Twitch

## Pages

- Personal & Professional websites or blogs
- News outlets
- Google Drive
- Dropbox



# **FORM ASSEMBLY DEMONSTRATION**





# **GRANT SEEKER TIPS**



# PANELIST REVIEW



- SFA: 20 points, 20% of overall application
- ALG: Part of Artistic Leadership 20 points
- CEI: Part of San Francisco Arts Community Impact, 10 points
- No more than 10 minutes
- Accessible (include password, if applicable)

# GRANTSEEKER TIPS



- Read the guidelines thoroughly and refer to the instructions.
- Schedule a 15 minute session with Program Officer Anne Trickey, 415-806-5884, [anne.trickey@sfgov.org](mailto:anne.trickey@sfgov.org).
- Gather work samples, review file size and test links in advance.
- Draft responses in another document, then cut and paste answers into the online form. Pay attention to word count.
- Write with enthusiasm and tell a compelling story.
- Be consistent, be specific, consider having a friend review before submitting.



# Q & A



2020 IAC Sarah Cargill performing Lucid Dreams  
Photo Credit Kimi Mojica

# Thank you!

Grant Category	Program Officer	Email
San Francisco Artist Grants	Anne Trickey	anne.trickey@sfgov.org
Cultural Equity Initiatives	Debbie Ng	debbie.h.ng@sfgov.org
Creative Space	Anne Trickey	anne.trickey@sfgov.org
Artistic Legacy Grant	Jennifer Chu	jennifer.chu@sfgov.org