

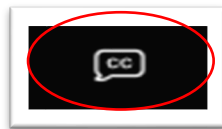
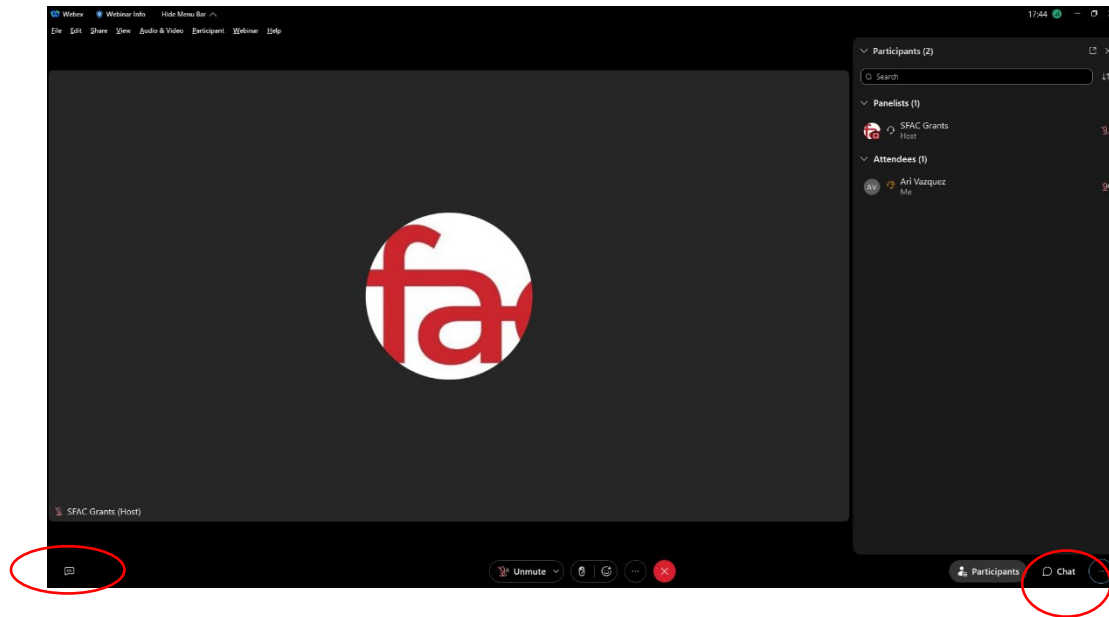
FISCAL SPONSOR WEBINAR

October 12, 2023

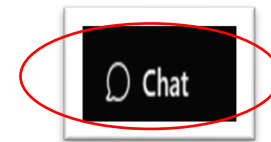
12 - 1 p.m.



TECHNICAL HOUSEKEEPING



Click 'CC' in lower left-hand corner for closed captioning.



Access Chat by clicking the 'Chat' option.

TECHNICAL HOUSEKEEPING

← → C sfacsfac.com/content/grant-information-sessions


sfac OUR ROLE & IMPACT FIND OPPORTUNITIES EXPERIENCE ART GET INVOLVED Q

Grant Info Sessions

APPLY FOR A GRANT! WE'RE HERE TO HELP!

RELATED INFORMATION

- Grant Guidelines
- Community Investments
- Call for Cultural Ambassadors
- Call for Grant Panelists



Shawna Virago | "The ghost of the 90's" Photo by Lindsay Gauthier

Upcoming Grant Info Sessions

Join an information session to learn more about all of the SFAC's 2024-2025 grants and get tips for a strong application! All sessions are virtual, not held in person. See below for the unique link to each session.

Can't make it to an info session?

Recordings and presentation slides will be available here approximately 5 to 7 business days following the event.

All info sessions will be held online via Cisco WebEx. You may join the meeting from a desktop computer, mobile device, or telephone. You can learn about [WebEx System Requirements](#).

FY24 Grant Information Sessions

- This Webinar is being recorded!
- This slide deck, a link to this recording can be found on the SFAC Grant Info Sessions Page 7-10 business days after today's session.
- For technical support, please email sfac.grants@sfgov.org. In the email, share the technical issue and staff will respond shortly after to assist.

LAND ACKNOWLEDGEMENT

The San Francisco Arts Commission acknowledges that we are on the unceded ancestral homeland of the Ramaytush Ohlone. We affirm the sovereign rights of their community as First Peoples and are committed to supporting the traditional and contemporary evolution of the American Indian community and uplifting contemporary indigenous voices and culture.

OUR PRESENTERS



2020 Cultural Centers Bayview
Opera House Capoeira, July 2019

SFAC Community Investments Staff

- Senior Program Officer Debbie Ng
- Compliance Officer Molly Barrons
- Program Associate Ari Vazquez
- Program Associate Thanh Hong

International Contact - ASL Interpreter

- Marcus Cruz

AGENDA



2020 SPX Dancer's Group, SharpFine
by RJMuna

- SFAC Overview (10)
- Grant Categories (5)
- Requirements to Apply (10)
- Preparation & How to Apply (10)
- Q&A (15)



SFAC OVERVIEW



ABOUT SFAC



2020 Cultural Centers SOMArts

The San Francisco Arts Commission is the City agency that champions the arts as essential to daily life by investing in a vibrant arts community, enlivening the urban environment and shaping innovative cultural policy.

Our programs include: Civic Art Collection, Civic Design Review, Community Investments and the Art Vendor Program, Public Art, and SFAC Galleries.

RACIAL EQUITY STATEMENT



21SPX Yerba Buena Gardens, Indigenous Peoples Day by Amal Bisharat

The San Francisco Arts Commission is committed to creating a city where all artists and cultural workers have the freedom, resources and platform to share their stories, art and culture and where race does not predetermine one's success in life. We also acknowledge that we occupy traditional and unceded Ohlone land. Fueled by these beliefs, we commit to addressing the systemic inequities within our agency, the City and County of San Francisco and the broader arts and culture sector. This work requires that we focus on race as we confront inequities of the past, reveal inequities of the present and develop effective strategies to move all of us towards an equitable future.

COMMUNITY INVESTMENTS PROGRAM



The **Community Investments Program** supports San Francisco artists, arts organizations, and communities with an equity lens through grants, technical assistance and capacity building, economic development, arts education initiatives and community-based Cultural Centers.

CC 2020: Bay View Opera House and ABADÁ-Capoeira San Francisco program in July 2019 Photo courtesy of BVOH

CULTURAL EQUITY ENDOWMENT FUND



SEC. 68.1. PURPOSES

The Cultural Equity Endowment Fund is established to move San Francisco arts funding toward cultural equity.

Priority funding goes to organizations that foster artistic expression deeply rooted in and reflective of historically marginalized communities. These communities include: African and African American; Latinx; Asian and Asian American; Arab; Native American; Pacific Islander; lesbian, gay, bisexual, queer; transgender and gender variant people; people with disabilities; and women.

2022 SPX Fresh Meat Productions FRESH
MEAT FESTIVAL Trans And Queer Performers

SFAC GRANT CYCLE



Cultural Equity Endowment Impact by the Numbers 2023

Activities

181 Applicants

9 Distinct Panels

38 Panelists

Funding

64% applicant
success rate

\$5,054,961
total amount awarded

17% first-time org
recipients

39% first-time
indv. recipients

Supports

115 Grantees

44
nonprofits/organizations
awarded

71
individual
artists awarded

11 districts



GRANT CATEGORIES



CULTURAL EQUITY GRANTS (CEG)

SF ARTISTS (SFA)

Max Grant: \$30,000 | Grant Window: 18 months

Supports individual artists in the creation and presentation of creative works throughout SF.

CULTURAL EQUITY INITIATIVES (CEI)

Max Grant: \$100,000 | Grant Window: 24 months

Supports small and mid-sized arts orgs through core operating support.

ARTISTIC LEGACY GRANT (ALG)

Max Grant: \$75,000 | Grant Window: 24 months

New: The Artistic Legacy Grant (ALG) acknowledges the impact of an artist who has been living and practicing their craft in San Francisco for the last 25 years or more.



ELIGIBILITY AND REQUIREMENTS



ELIGIBILITY - SAN FRANCISCO RESIDENCY

- All Applicants must be:
 - Based or live in San Francisco.
 - Including: Artists, non-profit arts organizations, fiscally sponsored artists & organizations, and fiscal sponsor organizations.
 - **NEW:** Fiscally sponsored applicant's San Francisco address is required.
 - It cannot be the same address as the fiscal sponsor.
 - If you are a fiscally sponsored organization, the proof of residency needs to include the name of the organization.
 - **NEW:** If you are an applying as an artist and are unhoused, you can sign a verification that you are based in San Francisco.
 - Please find a list of accepted proof of residency documents in each grant category guidelines. <https://www.sfartscommission.org/grants>

ELIGIBILITY - Artists and Organizations

ALL Applicants must:

- Have a two-year demonstrated history of operating/living in San Francisco.
- Deeply rooted in BIPOC/historically marginalized communities.
- Artists can apply for themselves or with a fiscal sponsor
 - Organizations cannot act as fiscal sponsors for employees or contractors, a third-party fiscal sponsor is required.
- May not be a part of another City agency or department or be a City & County of San Francisco employee, including San Francisco Unified School District.
- Must be in good standing with other grants and loans.
- Organization budget size may define eligibility (depending on grant).
- Project activities must take place in S.F. between July 1, 2024 and June 30, 2026 (ALG/CEI categories)
- Project activities must take place in S.F. between July 1, 2024 and December 31, 2025 for (San Francisco Artist Grant)
- Project must include a public benefit accessible by a San Francisco based audience that fits the project.
- **NEW:** If funded, must live in San Francisco for the duration of the project.

APPLICATION REQUIREMENTS

Requirement	Fiscal Sponsor	Artist	Organization
NEW: Proof of current CA Attorney General Registry of Charitable Trusts good standing	X		
Proof of IRS Good Standing & Proof of CA Franchise Tax Board good Standing	X		
Proof of current 501(c)(3) status	X		
Proof of current San Francisco address.	X	X	X
Demonstration of two-year programmatic history		X	X
Financial Statements: Profit and Loss Statements and Balance Sheets for last 2 fiscal years		n/a	X
Work Samples		X	X

COMPLIANCE AND INSURANCE



2020 Artistic Legacy Grant, Zaccho Dance, Invisible Wings 1998, Robert Henry Johnson and Amara Tabor Smith

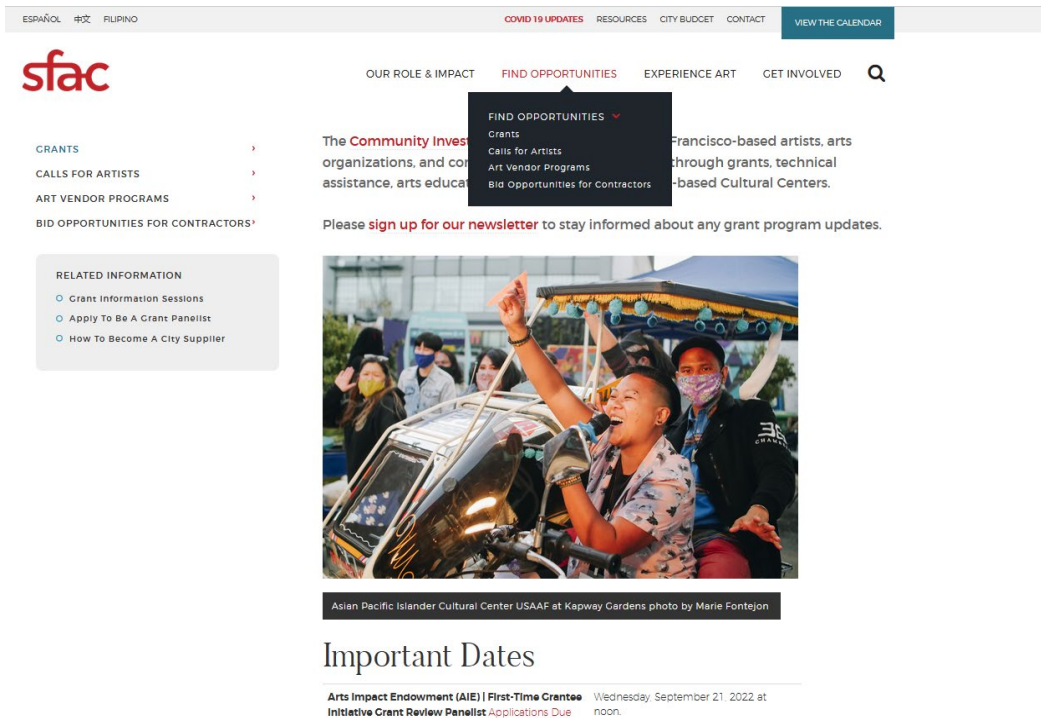
- Supplier Compliance
Visit SF CITY Partner
<https://sfcitypartner.sfgov.org/pages/become-a-supplier.aspx>
- Grant Agreements
- Insurance



HOW TO APPLY



GRANTS LANDING PAGE



The screenshot shows the SFAC website's grants landing page. At the top, there are navigation links for 'ESPAÑOL', '中文', 'FILIPINO', 'COVID 19 UPDATES', 'RESOURCES', 'CITY BUDGET', 'CONTACT', and 'VIEW THE CALENDAR'. The main navigation includes 'OUR ROLE & IMPACT', 'FIND OPPORTUNITIES', 'EXPERIENCE ART', and 'GET INVOLVED'. A search icon is also present. The 'FIND OPPORTUNITIES' dropdown menu is open, showing options: 'Grants', 'Calls for Artists', 'Art Vendor Programs', and 'Bid Opportunities for Contractors'. The main content area features the text: 'The Community Invests in San Francisco-based artists, arts organizations, and community through grants, technical assistance, arts education, and artist-run Cultural Centers.' Below this is a call to action: 'Please sign up for our newsletter to stay informed about any grant program updates.' A photograph shows a group of people at an outdoor event, with one person in the foreground raising their hand. Below the photo is the caption: 'Asian Pacific Islander Cultural Center USAAF at Kapway Gardens photo by Marie Fontejon'. The 'Important Dates' section lists: 'Arts Impact Endowment (AIE) | First-Time Grantee Initiative Grant Review Panelist Applications Due Wednesday, September 21, 2022 at noon.' On the left sidebar, there are links for 'GRANTS', 'CALLS FOR ARTISTS', 'ART VENDOR PROGRAMS', and 'BID OPPORTUNITIES FOR CONTRACTORS'. Below this is a 'RELATED INFORMATION' section with links: 'Grant Information Sessions', 'Apply To Be A Grant Panelist', and 'How To Become A City Supplier'.

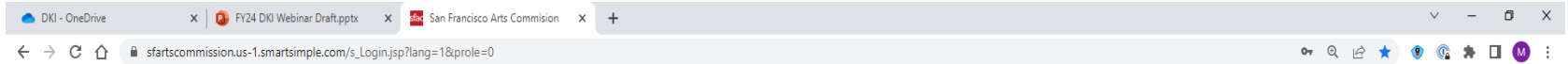
<https://www.sfartscommission.org/grants>

Webpage includes:

- Grant Guidelines
- Application Instructions
 - Contact information
 - Application Questions
 - Project Budget
 - Support Materials
- Link to online application

SFAC ONLINE APPLICATION

<https://sfartscommission.us-1.smartsimple.com/>



Login

Email

Password

Log In

[Forgot Password?](#)

New to the System?

Register

San Francisco Arts Commission Grant Portal

The Community Investments program supports San Francisco-based artists, arts organizations, and communities with an equity lens through grants, technical assistance, arts education initiatives, and community-based Cultural Centers.



ADD THIS EMAIL TO SAFE SENDERS LIST
noreply@smartsimplemailer.com

ONLINE APPLICATION - Eligibility Form- Artists & Organizations



Registration Options

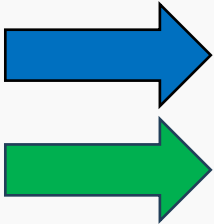
I am applying as:

Registered Nonprofit Organization


Register yourself and your organization.

Individual Applicant

Register yourself as an individual.



Artist Eligibility Information

 Instructions

Please complete this quiz to see if you are eligible for a SFAC grant.

* Has the applicant been a continuous resident of San Francisco since August 2021? (Documentation demonstrating San Francisco residency must be submitted with the application.)

Housing insecure applicants may provide a self-attestation form. For a complete list of acceptable forms of proof of residency, please see the San Francisco Artist Grant application instructions.

- Yes
 No

* Is the applicant 18 years of age and older?

- Yes
 No

* Is the applicant a full-time student at the time of application or during the grant period?

- Yes
 No

* Is the applicant a City and County of San Francisco Employee or an SFUSD employee?

- Yes
 No

* Is the applicant in default on any grants or loans from: (1) SFAC; (2) other City departments (including, but not limited to, the Department of Children, Youth and Their Families, Office of Economic and Workforce Development, Mayor's Office of Housing and Community Development, and Grants for the Arts); (3) Northern California Grantmakers Arts Loan Fund; (4) Community Vision Capital and Consulting; (5) Community Arts Stabilization Trust; and/or (6) the Center for Cultural Innovation?

- Yes
 No

* Is the applicant willing and able to meet the requirements associated with receiving funds from the City & County of San Francisco?

- Yes
 No

* Is the applicant able to demonstrate a history of consistent programmatic history and public benefit to the City of San Francisco, its neighborhoods and communities over the last two (2) years? (Since August 2021)

- Yes
 No

* Does the proposed project take place between January 1, 2024 - June 30, 2025?

- Yes
 No

* Are you applying on behalf of an organization?

- Yes
 No

I'm not a robot



Submit

ONLINE APPLICATION - Eligibility Form Artists

Artist Eligibility Information Questions

Complete Quiz - 8 Questions | Yes or No

- Has the applicant been a continuous resident of SF since August 2021?
- Is the applicant 18 years of age and older?
- Is the applicant a full-time student at the time of application or during the grant period?
 - *Is the applicant a City and County of SF Employee or an SFUSD Employee?*

ONLINE APPLICATION - Eligibility Form Organization

Organization Eligibility Information

Instructions

Please complete this quiz to see if you are eligible for a SFAC grant.

* Is the applicant in default on any grants or loans from: (1) SFAC; (2) other City departments (including, but not limited to, the Department of Children, Youth and Their Families, Office of Economic and Workforce Development, Mayor's Office of Housing and Community Development, and Grants for the Arts); (3) Northern California Grantmakers Arts Loan Fund; (4) Community Vision Capital and Consulting; (5) Community Arts Stabilization Trust; and/or (6) the Center for Cultural Innovation?

- Yes
- No

* Is the applicant willing and able to meet the requirements associated with receiving funds from the City & County of San Francisco?

- Yes
- No

* Is the applicant organization tax-exempt and in good standing with the State of California (including: the Attorney General's Registry of Charitable Trusts, Franchise Tax Board & Secretary of State) and under the Internal Revenue Service Code Section 501(c)(3)?

- Yes
- No

* Is the applicant able to demonstrate a history of consistent programmatic history and public benefit to the City of San Francisco, its neighborhoods and communities over the last two (2) years? (Since August 2021)

- Yes
- No

* Is the applicant organization's mission statement primarily focused on development, production, presentation and/or support of arts activities and/or youth activities in San Francisco?

- Yes
- No

* Is the applicant organization part of another City agency or department?

- Yes
- No

* Does the applicant organization's annual operating revenue exceed \$1.5 million in income for ARTS IMPACT ENDOWMENT APPLICATION? or \$2 million for ARTISTIC LEGACY, CULTURAL EQUITY INITIATIVE & SPECIAL PROJECT APPLICATIONS.

- Yes
- No

* Does the proposed project take place between January 1, 2024 - June 30, 2026?

- Yes
- No

I'm not a robot



Submit



Organization Eligibility Information Complete Quiz- 8 Questions | Yes or No

Is the applicant in default on any grants or loans from: (1) SFAC; (2) other City departments (including, but not limited to, the Department of Children, Youth and Their Families, Office of Economic and Workforce Development, Mayor's Office of Housing and Community Development, and Grants for the Arts); (3) Northern California Grantmakers Arts Loan Fund; (4) Community Vision Capital and Consulting; (5) Community Arts Stabilization Trust; and/or (6) the Center for Cultural Innovation?

Is the applicant willing and able to meet the requirements associated with receiving funds from the City & County of San Francisco?

Is the applicant organization tax-exempt and in good standing with the State of California (including: the Attorney General's Registry of Charitable Trusts, Franchise Tax Board & Secretary of State) and under the Internal Revenue Service Code Section 501(c)(3)?

Does the applicant organization's annual operating revenue exceed \$1.5 million in income for ARTS IMPACT ENDOWMENT APPLICATION? or \$2 million for ARTISTIC LEGACY, CULTURAL EQUITY INITIATIVE & SPECIAL PROJECT APPLICATIONS.

ONLINE APPLICATION - Funding Opportunity

The screenshot shows a web browser window with the URL https://sfartscommission.us-1.smartsimple.com/iface/ex/ax_index.jsp?lang=1. The page title is "MY LINKS MENU: UPDATE ORGANIZATION AND INDIVIDUAL CONTACT INFO". The sfac logo is in the top left. A navigation bar contains "Home" and a user profile icon with the letter "T". Below this is a profile banner with a blue geometric background and a pencil icon for editing. The profile information includes a circular profile picture with the letter "T", the name "Test Cats", and the organization name "Arts for Cats and Families" with a red arrow pointing to it and the text "Organization or Artist name". Below the organization name is the email address "[REDACTED]@gmail.com" with a red arrow pointing to it and the text "Primary email address associated with your account". Under the profile information is a section titled "APPLICATIONS" with five statistics: "4 Funding Opportunities" (with a red arrow pointing to it), "0 In Progress", "1 Under Review", "0 Approved", and "0 Closed/Declined".

MY LINKS MENU: UPDATE ORGANIZATION AND INDIVIDUAL CONTACT INFO

Home

Test Cats

Arts for Cats and Families
[REDACTED]@gmail.com

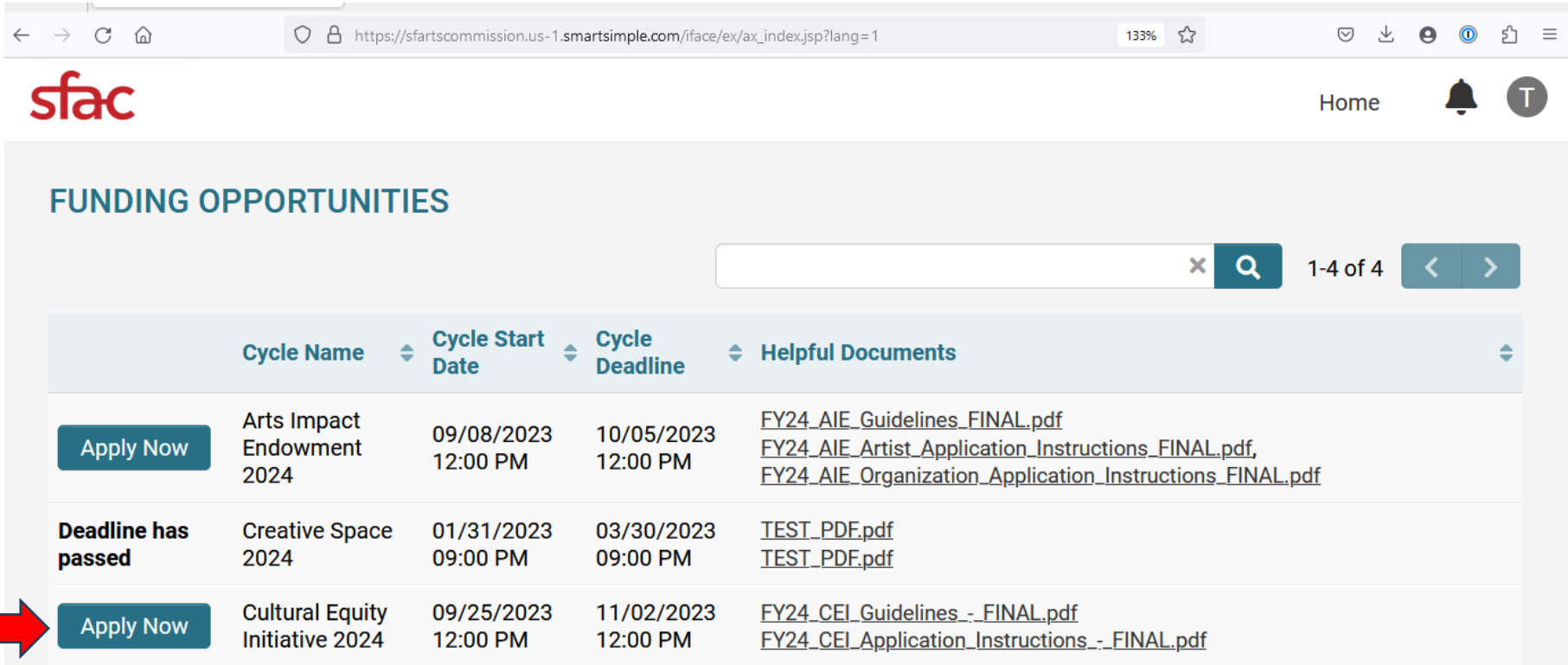
Organization or Artist name

Primary email address associated with your account

APPLICATIONS

4 Funding Opportunities	0 In Progress	1 Under Review
0 Approved	0 Closed/Declined	

ONLINE APPLICATION-Apply Button



The screenshot shows a web browser displaying the sfac website. The page title is "FUNDING OPPORTUNITIES". There is a search bar and a pagination indicator "1-4 of 4". The table below lists three funding opportunities. The first is "Arts Impact Endowment 2024" with a cycle start date of 09/08/2023 and a deadline of 10/05/2023. The second is "Creative Space 2024" with a cycle start date of 01/31/2023 and a deadline of 03/30/2023, marked as "Deadline has passed". The third is "Cultural Equity Initiative 2024" with a cycle start date of 09/25/2023 and a deadline of 11/02/2023. A red arrow points to the "Apply Now" button for the Cultural Equity Initiative 2024.

	Cycle Name	Cycle Start Date	Cycle Deadline	Helpful Documents
Apply Now	Arts Impact Endowment 2024	09/08/2023 12:00 PM	10/05/2023 12:00 PM	FY24_AIE_Guidelines_FINAL.pdf FY24_AIE_Artist_Application_Instructions_FINAL.pdf FY24_AIE_Organization_Application_Instructions_FINAL.pdf
Deadline has passed	Creative Space 2024	01/31/2023 09:00 PM	03/30/2023 09:00 PM	TEST_PDF.pdf TEST_PDF.pdf
Apply Now	Cultural Equity Initiative 2024	09/25/2023 12:00 PM	11/02/2023 12:00 PM	FY24_CEI_Guidelines_-_FINAL.pdf FY24_CEI_Application_Instructions_-_FINAL.pdf

Cultural Equity Initiatives (CEI) Application Now Available
Application Deadline: Thursday, November 2, 2023 at 12pm

Artistic Legacy Grant Application Now Available
Application Deadline: Tuesday, November 7, 2023 at 12pm

ONLINE APPLICATION-Application Tabs

The image shows a browser window displaying a web application for 'sfac'. The page title is 'New Grant'. At the top left is the 'sfac' logo. At the top right are navigation links for 'Home', a notification bell, and a user profile icon. Below the header is a grey information box with an 'i' icon and three bullet points: 'Please complete the mandatory questions below.', 'Some of information is copied directly from your organization and user profiles and will appear in a read-only state within this form. If the information displayed is not current, please update your organization and user profiles prior to completing and submitting this form. Click Save Draft to see the information from your registration.', and 'If you wish to communicate with staff regarding your application, use the Notes tab located within the left side menu.' A large red arrow points down from the first bullet point to the 'APPLICANT INFORMATION' tab. Below the information box is a horizontal tab bar with seven tabs: 'APPLICANT INFORMATION', 'PROJECT INFORMATION', 'GRANT PLAN', 'PROJECT BUDGET AND FINANCIALS', 'WORK SAMPLES', 'DEMOGRAPHIC SURVEY', and 'CERTIFICATION AND RELEASE'. The 'APPLICANT INFORMATION' tab is selected and underlined. Below the tabs are three form sections: 'Legal Name of Applicant - Enter name as it appears on IRS form 990.' with a text input field; 'Organization Information' with a text input field; and 'Phone:' with a text input field. Below these is a 'Mission Statement (100 Words Maximum)' section with a large text area and a '100 words left' indicator. At the bottom is a 'Core Programs and Services (250 Words Maximum)' section with a large text area. At the bottom center is a blue 'Save Draft' button with a large red arrow pointing down to it. At the bottom right is a 'NEXT >' button with a large red arrow pointing right to it. The word 'TABS' is written in large black letters above the tab bar and above the 'Organization Information' section.

sfac Home

New Grant

- Please complete the mandatory questions below.
- Some of information is copied directly from your organization and user profiles and will appear in a read-only state within this form. If the information displayed is not current, please update your organization and user profiles prior to completing and submitting this form. Click Save Draft to see the information from your registration.
- If you wish to communicate with staff regarding your application, use the **Notes** tab located within the left side menu.

TABS

APPLICANT INFORMATION PROJECT INFORMATION GRANT PLAN PROJECT BUDGET AND FINANCIALS WORK SAMPLES DEMOGRAPHIC SURVEY CERTIFICATION AND RELEASE

* Legal Name of Applicant - Enter name as it appears on IRS form 990.

Organization Information

Phone:

* Mission Statement (100 Words Maximum)

100 words left

* Core Programs and Services (250 Words Maximum)

Save Draft

NEXT >



SMARTSIMPLE

Online Application

Demo



FY24 CULTURAL EQUITY GRANTS DEADLINES

Grant Category	Application Deadline
Cultural Equity Initiatives (CEI)	Thursday, November 2, 2023
Artistic Legacy Grant (ALG)	Tuesday, November 7, 2023
San Francisco Artist (SFA)	Thursday, November 16, 2023

Webinar Topic	Webinar Date
Artistic Legacy Grant and Cultural Equity Initiatives Grant	Friday, October 13, 2023

QUESTIONS?



Afatasi, Blending Worlds Fashion Show

Thank you!

Grant Category	Program Officer	Email
San Francisco Artist Grants	Anne Trickey	anne.trickey@sfgov.org
Cultural Equity Initiatives	Jennifer Chu	jennifer.chu@sfgov.org
Artistic Legacy Grant	Jennifer Chu	jennifer.chu@sfgov.org